

## **Pilot Training Program License Agreement**

Between

Wireless Infrastructure Association (WIA)

and

Mid-Ohio Educational Service Center

This Training Program License Agreement (the “Agreement”) is made effective as of January 1, 2026 (the “Effective Date”) by and between the Wireless Infrastructure Association “WIA” (“WIA” or “Licenser”), and Mid-Ohio Educational Service Center (“Licensee”). Each of WIA and Licensee are referred to as a “Party” hereto, and are collectively referred to herein as the “Parties.”

**WHEREAS**, WIA has developed a learning program known as the Telecommunications Education Center (“TEC”) and owns all TEC program materials, including the TEC web portal, courses, syllabus, educational modules, outlines, reports, research papers, all program content (collectively “TEC Content”), and all intellectual property with respect thereto;

**WHEREAS**, Licensee desires to use certain TEC Content (further described below), including WIA’s Broadband and 5G Readiness Program (the “5G Readiness Program”) in connection with the Licensee’s curriculum offered to students enrolled in the 5G Readiness Program during the term of this Agreement (the “Licensed Purpose”);

**WHEREAS**, subject to the terms of this Agreement, WIA is willing to license to Licensee the TEC Content, and to permit access thereto, consistent with the Licensed Purpose;

**WHEREAS**, in connection with the licensing of certain TEC Content hereunder, WIA will also provide Licensee access to certain licensed content through an LMS e-learning portal and will provide Licensee with certain training and services related to the TEC Content hereunder, as described and on the terms set forth herein; and

**NOW THEREFORE**, in consideration of the mutual promises in this Agreement, WIA and Licensee agree as follows:

### **I. License Grant; Access Rights**

A. Subject to the provisions of this Agreement and Licensee’s timely payment of all licensing fees and training costs owed pursuant to Article III, during the Term of this Agreement, WIA hereby grants Licensee a limited, non-transferable, non-exclusive, non-sublicensable license to use certain TEC Content described in **Annex A** attached hereto and incorporated herein (the “Licensed Content”), and solely in connection with the Licensed Purpose (the “Content License”).

B. During the Term of this Agreement, WIA shall provide Licensee, Licensee Authorized Users, and Participants with access to certain of the Licensed Content through WIA’s TEC Learning Management System (the “LMS”, “LMS Access” collectively with

the Content License the “License”). Access to the LMS is subject to compliance with the additional LMS terms and conditions available [here](#).

C. In accordance with and subject to the terms of **Annex A**, Licensee will submit a list to WIA of Licensee students who have enrolled in the 5G Readiness Program (“Participants”) and staff or faculty who are administering the 5G Readiness Program on behalf of Licensee (“Licensee Authorized Users”). Licensee may allow Participants and Licensee Authorized Users to use the Licensed Content and access LMS solely in connection with the Licensed Purpose. WIA shall provide Participants and Licensee Authorized Users with user accounts to access the LMS for the duration of the 5G Readiness Program.

D. It is expressly understood by Licensee that nothing in this Agreement constitutes the grant of a license to use the Licensed Content for any purposes other than for the Licensed Purpose. Licensee shall not use any Licensed Content except strictly in connection with the Licensed Purpose. Licensee specifically acknowledges that WIA owns all right and title to the Licensed Content and that Licensee is not receiving any ownership thereof or rights thereto except for the licenses granted hereunder and strictly according to their terms. Additionally, it is expressly understood and agreed by Licensee that this Agreement does not grant Licensee any exclusive privileges, and WIA may contract with other licensees for the provision or licensing of the Licensed Content.

## **II. Conditions and Restrictions**

A. No part of the Licensed Content may be copied, reproduced, sold, or otherwise transferred, except as strictly permitted hereunder, or without having received WIA’s prior, written consent. Licensee Authorized User’s may download, save, or print one hard copy of discreet sections of the text, search results, or other information from the Licensed Content solely for presentation to Participant’s in connection with the Licensed Purpose, provided the Licensee’s Authorized Users include all copyright and other proprietary rights notices that appear on the original.

B. Licensee shall not alter any WIA copyright notices displayed on any Licensed Content materials.

C. Licensee shall not post any Licensed Content on the Internet, any intranet, or any other multimedia sharing site or otherwise shared with others, without WIA’s prior, written consent; provided, Licensee may post discreet sections of the text, search results, or other information from the Licensed Content on internal Licensee platform’s that is available solely to Participant’s in connection with the Licensed Purpose, provided the Licensee’s Authorized Users include all copyright and other proprietary rights notices that appear on the original.

D. Licensee shall not alter any of the Licensed Content materials without WIA’s prior, written consent.

E. Licensee may not commingle any portion of the Licensed Content with any other information and shall not edit, modify, or alter any portion.

### **III. Fees; Invoices**

Licensee shall pay to WIA the licensing fees and training costs (collectively, the “Fees”) in the amounts and on the terms and timelines set forth in **Annex B** hereto. Unless otherwise agreed by the Parties in writing, Licensee shall pay to WIA all invoiced amounts due hereunder within thirty (30) days of receipt of WIA’s invoice.

For the purposes of this Agreement, WIA will provide pilot pricing of \$725 per student for all four 5G Readiness credentials for a limited period. The limited period is defined as the duration between the effective date of the agreement and June 30, 2026. This temporary pricing exception is based solely on the State of Ohio’s Innovative Workforce Incentive Program (IWIP) reimbursement. Once the State of Ohio approves additional funding sources, the original pricing outlined in this Agreement shall be reinstated. The standard pricing is set forth in Annex B.

### **IV. WIA Training and Services**

During the Term of this Agreement, WIA shall provide Licensee and Participants with certain training and services as described in **Annex A**.

### **V. Term and Termination**

A. The term of this Agreement begins on the Effective Date and unless terminated earlier in accordance herewith, ends on the date that is the June 30, 2026, of the Effective Date (the “Term”).

B. Either Party may terminate this Agreement by providing a 15-day written notice to the other Party; provided, however, that should WIA terminate this Agreement pursuant to this Section V(B), the License shall continue solely for the purpose of Licensee providing the 5G Readiness Program to Participants then enrolled in the 5G Readiness Program for the remainder of the then scheduled curriculum. No new students may be enrolled in the 5G Readiness Program. The License shall terminate upon completion of Licensee’s scheduled curriculum for the 5G Readiness Program. Survival of the License in this Section V(B) is contingent upon Licensee’s timely payment of applicable Fees and continued compliance with the terms of this Agreement.

C. Either Party may terminate this Agreement if, upon written notice of a material breach of this Agreement to the breaching Party, such breach has not been cured within thirty (30) days of the breaching Party’s receipt of the breach notice. Licensee’s breaches of any provision of Article II of this Agreement will not be deemed curable, and unless waived in writing by WIA, WIA may terminate this Agreement immediately.

D. Except as permitted pursuant to Section V(B), upon the expiration or termination of this Agreement, all licenses granted to Licensee hereunder shall immediately terminate, and Licensee, Participants and all Licensee Authorized Users will cease to have any rights to the Licensed Content or access thereto (including through the LMS). Within fifteen (15)

days of this Agreement's expiration or termination, Licensee shall return or destroy (at WIA's direction if provided) any materials containing Licensed Content to WIA, and shall verify such at WIA's request.

E. In the event this Agreement is terminated for reasons other than breach by WIA, WIA shall be entitled to payment for, and Licensee shall pay WIA for, all Fees that have accrued prior to the date of termination.

F. The following Articles and Sections of this Agreement shall survive the termination or expiration of this Agreement indefinitely by their terms: Articles II, V - XV, and any other provisions hereof whose survivals following termination is required to give proper effect to the intent of the Parties.

## **VI. Relationship of Parties.**

This Agreement is intended to create an independent contractor relationship between the Parties for purposes of federal, state and local law. Nothing in this Agreement will be construed or implied to create a relationship of agency, partners, affiliates, joint employers, or joint venturers between the Parties. Neither Party will have the power or authority to act for the other in any manner or to create obligations or debts which would be binding on the other. Neither Party will be responsible for any obligation of the other or be responsible for any act or omission of the other.

## **VII. Limitation of Liability; No Warranties**

- A. IN NO EVENT SHALL A PARTY BE LIABLE FOR ANY LOSS OF USE, INTERRUPTION OF BUSINESS, LOST PROFITS, OR ANY INDIRECT, SPECIAL, PUNITIVE, INCIDENTAL, OR CONSEQUENTIAL DAMAGES, HOWEVER CAUSED AND ON ANY THEORY OF LIABILITY, WHETHER IN CONTRACT, TORT (INCLUDING NEGLIGENCE, STRICT LIABILITY OR OTHERWISE), EVEN IF A PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. THESE LIMITATIONS SHALL APPLY NOTWITHSTANDING ANY FAILURE OF ESSENTIAL PURPOSE OF ANY LIMITED REMEDY. FURTHER, IN NO EVENT SHALL A PARTY'S TOTAL LIABILITY ARISING OUT OF OR RELATED TO THIS AGREEMENT EXCEED THE FEES PAYABLE TO WIA DURING THE TERM OF THIS AGREEMENT. THIS LIMITATION OF LIABILITY IS CUMULATIVE AND NOT PER INCIDENT.
- B. THE LIMITATIONS DESCRIBED IN SECTION VII(A) ABOVE SHALL NOT APPLY TO A PARTY'S INDEMNIFICATION OBLIGATIONS UNDER ARTICLE VIII.
- C. THE LICENSED CONTENT IS PROVIDED TO LICENSEE "AS IS" AND LICENSEE ACCEPTS THE ENTIRE RISK AS TO THE QUALITY, ACCURACY, PERFORMANCE AND RESULTS OF USE OF THE

LICENSED CONTENT. WIA MAKES NO WARRANTIES OR REPRESENTATIONS, EXPRESS OR IMPLIED, ORAL OR IN WRITING, WITH RESPECT TO THE LICENSED CONTENT, OR OF WIA'S SERVICES AND TRAINING HEREUNDER WITH RESPECT THERETO, INCLUDING WARRANTIES OF FITNESS FOR A PARTICULAR PURPOSE, MERCHANTABILITY, QUALITY, OR NON-INFRINGEMENT. FURTHER, LICENSEE UNDERSTANDS AND ACKNOWLEDGES THAT WIA DOES NOT ENDORSE, CERTIFY, GUARANTEE, OR WARRANT THE PROGRAMS OR THE SERVICES OF LICENSEE NOR OF ITS PRINCIPALS, EMPLOYEES, AGENTS, OR SUBCONTRACTORS.

### **VIII. Indemnification**

A. Licensee, at its expense, agrees to defend, indemnify and hold harmless WIA, its parents, affiliates, subsidiaries and each of their officers, directors, agents, and employees (collectively, the "WIA Indemnitees") from and against all costs, damages, and losses (including reasonable attorney's fees) arising from (i) the negligent acts or omissions or misconduct of the Licensee, its employees, or agents, (ii) Licensee's breach of this Agreement; or (iii) a Licensee breach of any applicable law or regulation applicable to the performance of this Agreement.

B. WIA, at its expense, agrees to defend, indemnify and hold harmless Licensee, its parents, affiliates, subsidiaries and each of their officers, directors, agents, and employees (collectively, the "Licensee Indemnitees") from and against all costs, damages, and losses arising from or related to: (i) WIA's Licensed Content infringing on any third party intellectual property rights, but not to the extent such infringement occurred due to Licensee's breach of this Agreement; or (ii) WIA's breach of any applicable law or regulation applicable to the performance of this Agreement.

### **IX. Assignment**

This Agreement shall be binding on any successors of the Parties and their permitted assigns. Neither Party shall have the right to assign its interests in this Agreement, or to delegate any obligations of that Party, to any other party, without the prior written consent of the other Party.

### **X. Notices**

All notices, demands, requests or other communications given under this Agreement shall be in writing and be given by personal delivery, certified mail, return receipt requested, or nationally recognized overnight courier service to the address set forth below or as may subsequently in writing be requested, or by e-mail when sent to the individuals listed below. All such notices, demands, requests and other communications will be deemed received on the date of receipt if received prior to 5 p.m. on any business day in the place of receipt (or otherwise, on the next business day), and with respect to e-mail, deemed

received upon a proper and successful sending of such e-mail to all required persons hereunder.

If to Licensee:

Mid-Ohio Educational Service Center  
890 W. 4<sup>th</sup> Street  
Mansfield, OH 44906  
Attn.: Kevin Kimmel  
kimmel.kevin@moesc.net

If to WIA:

Wireless Infrastructure Association  
2111 Wilson Blvd.  
Arlington VA, 22201  
Attn.: Telecommunications Education Center  
Email: tec@wia.org

#### **XI. Governing Law; Venue; Waiver of Jury Trial**

This Agreement shall be governed by, and construed and interpreted in accordance with, the laws of Arlington VA without regard to conflict of laws principles. Except as otherwise set forth in a rider or amendment to this Agreement, any claim or controversy arising out of or relating to this Agreement shall be brought exclusively in federal or state court located in Arlington, VA and the Parties hereby consent to personal jurisdiction and venue in such court.

TO THE EXTENT NOT PROHIBITED BY LAW, WHICH CANNOT BE WAIVED, EACH OF THE PARTIES HERETO HEREBY IRREVOCABLY WAIVES ANY AND ALL RIGHT TO TRIAL BY JURY IN ANY LEGAL PROCEEDING ARISING OUT OF OR RELATED TO THIS AGREEMENT OR THE TRANSACTIONS CONTEMPLATED HEREBY.

#### **XII. Entire Agreement; Severability; Waiver**

This Agreement (and all Annexes hereto) contains the entire agreement of the Parties with respect to the subject matter hereof and there are no other promises or conditions in any other agreement whether oral or written between the Parties with respect to the subject matter hereof. This Agreement supersedes any prior written or oral agreements between the Parties with respect to the subject matter hereof. If any provision of this Agreement shall be held to be invalid, illegal or unenforceable, the remaining provisions shall not be affected or impaired. No delay or omission to exercise any right or remedy accruing to either Party hereunder shall impair that right or remedy or be construed to be a waiver of any breach or default.

### **XIII. No Third Party Beneficiaries**

This Agreement does not have, nor will be deemed to have, any third-party beneficiaries, including Licensee's Students or other permitted sublicensees hereunder.

### **XIV. Counterparts**

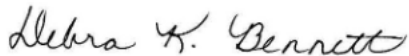
This Agreement may be signed electronically, in counterparts, all of which taken together shall constitute one original copy of this Agreement.

### **XV. Amendment**

This Agreement may be modified or amended only upon a writing signed by both Parties.

In WITNESS WHEREOF, the Parties respective duly authorized representatives have signed this Agreement, effective as of the day and year first above written.

### **WIA: Wireless Infrastructure Association**



By: Debra K. Bennett

Title: Vice President of Apprenticeship

Date: 1/7/2026

**Licensee:**

  
By: \_\_\_\_\_

Title: \_\_\_ Superintendent \_\_\_\_\_

Date: \_\_\_\_\_

## Annex A: Licensed Content and Certain Policies

### Licensed Content Description

The Licensed Content consists of WIA’s Broadband and 5G Readiness Program curriculum, the “Train-the-Trainer” program (as described below), and all proprietary materials included or provided by WIA in relation to the 5G Readiness Program or the Train-the-Trainer program, including, but not limited to, course outlines, all WIA materials provided in or through the LMS, module hand-outs and reading materials, and instructor-guided quizzes.

The 5G Readiness Program consists of approximately 60 hours of educational and training material, including various hands-on exercises to be completed by Participants and/or instructors, designed to build competencies that are required to understand, plan, and implement certain telecommunications solutions, including in certain mobile broadband and 5G applications. The 5G Readiness Program is intended to be completed by Participants over a 16-week timespan and is broken into four four-week Credentials, as illustrated in the chart below.

| Credential 1: Wireless Broadband Infrastructure    | Mode of Learning | Hours | Hours |
|--|------------------|-------|-------|
| Wireless 101                                       | e-learning       | 3     |       |
| Macro Site Fundamentals                            | e-learning       | 4     |       |
| Get Up to Speed with 5G                            | e-learning       | 0.5   |       |
| Cellular Communications Theory                     | live             | 4     |       |
| RF Safety and Awareness                            | e-learning       | 2.5   |       |
| Total Hours  |                  | 14.5  | 14.5  |
| Credential 2: 5G Ecosystem                         | Mode of Learning | Hours |       |
| Your Future with 5G                                | e-learning       | 1     |       |
| Spectrum Fundamentals (e-learning coming soon)     | live             | 3     |       |
| 5G Ecosystem Overview                              | e-learning       | 4     |       |
| Cell Site Design and Planning                      | live             | 4     |       |
| Total Hours  |                  | 12    | 12    |
| Credential 3: In-building and Wireless Solutions   | Mode of Learning | Hours |       |
| DAS and Small Cell Basics                          | e-learning       | 3     |       |
| Wi-Fi Integration                                  | live             | 3     |       |
| In-building Wireless Ecosystem Overview            | live             | 3     |       |
| In-building RF DAS Components and Subsystems       | live             | 5     |       |
| Total Hours  |                  | 16    | 16    |
| Credential 4: 5G and Broadband Deployment          | Mode of Learning | Hours |       |
| Edge Computing, CBRS, and Private Networks with 5G | live             | 4     |       |
| Fiber for Wireless Infrastructure                  | live             | 3     |       |
| Line Sweeping and PIM Testing                      | live             | 6     |       |
| Fundamentals of RF Engineering                     | live             | 3     |       |
| Total Hours  |                  | 17    | 15    |

### Delivery of 5G Readiness Program; Access to Materials

WIA will work with the Licensee in determining the exact dates and timing for the delivery, access, and presentation of the 5G Readiness Program to enrolled Participants. Each 4-week timespan is a “presentation” of a credential within the 5G Readiness Program for determining Licensee Fees.

WIA provides the 5G Readiness Program modules to Licensee and Participants via two main architectures: i) synchronous learning (i.e., live instructor-led virtual and/or live in-person training); or ii) asynchronous learning (e.g., e-learning) entirely conducted



through the LMS.

5G Readiness Program courses identified as “e-learning” in the chart above in this Annex A will be solely offered to Participants for asynchronous learning. The rest of the 5G Readiness Program will be delivered to Participants synchronously through either live online or in-person instruction. WIA and Licensee will coordinate on whether synchronous instruction will be conducted via live-online or in-person instruction. Licensee acknowledges that Fees associated with in-person instruction are different from live-online instruction, as further detailed below in the ‘Instruction’ portion of this Annex A.

Prior to the commencement of the 5G Readiness Program, WIA will grant Participants access to the LMS, where they can access course materials, quizzes, and course completion certificates. Licensee shall provide WIA with credentials of all enrolled Participants (e.g., names and e-mail addresses) necessary for WIA to grant enrolled Participants access to the LMS. Licensee will promptly notify WIA of any changes to previously provided student rosters, so that WIA may provide or revoke LMS access, as applicable.

Licensee shall be responsible for enrolling Participants who have elected to take the 5G Readiness Program into cohorts, with no minimum cohort size. Unless expressly consented to in writing by WIA, Licensee shall not present the 5G Readiness Program (nor allow access to such by any Participants) unless there is a minimum of one cohort of Participants able to participate together in the program at a particular time during the Term.

## **Instructors**

All instructors of “live” portions of the 5G Readiness Program will be provided and selected by WIA unless WIA has authorized a Licensee-affiliated instructor (an “Approved Licensee Instructor”) to instruct those live portions following successful completion of WIA’s Train-the-Trainer program, which will be available to Licensee at its request and is further described below.

Approved Licensee Instructors must successfully complete the Train-the-Trainer program provided by WIA, which requires their successful completion of all four credentials of the 5G Readiness Program. WIA will offer the Train-the-Trainer program to approved Licensee personnel, or to previous participants who did not successfully complete the program, at the rate of \$1,250/person, per credential. \*Participants in Ohio are eligible to use TechCred to fund their completion of the program.

In the absence of Approved Licensee Instructors, WIA does not guarantee that its instructors will be available for physical, in-person instruction of Participants during all or any of the “live” portions of the 5G Readiness Program. However, WIA shall work in good faith with Licensee to arrange for live, in-person instruction using WIA instructors where desired and timely communicated to WIA; provided, however, that WIA’s inability to provide live, in-person instruction at Licensee premises will not be deemed a breach of this Agreement . When provided, instruction by WIA in-person

instructors is subject to a \$3,500 instruction fee per credential of “live” instruction on Licensee’s premises. Such \$3,500 instruction fee is inclusive of all required travel and accommodation and includes instruction of all ‘live’ components in a given 5G Readiness Program credential.

Notwithstanding the preceding paragraph, unless Licensee is notified otherwise, the “Line Sweeping and PIM Testing” module of Credential 4 requires live, in-person instruction by a WIA instructor, and cannot be accomplished by live, virtual instruction. WIA will provide an instructor for this module at a separate cost of \$1,500, that is in addition to the \$3,500 instruction fee set forth above.

WIA may monitor the instruction of Approved Licensee Instructors and has the right to receive from Licensee reasonable performance or instruction data upon its request. Upon notice to Licensee, WIA may for good reason, which may include but is not limited to subpar instructorship, non-adherence to the curriculum, or a potential for reputational harm to WIA or the TEC (as determined by WIA in good faith), revoke its approval of an Approved Licensee Instructor, after which point, all remaining portions of the 5G Readiness Program must be taught by another Approved Licensee Instructor or by a WIA-provided instructor. WIA will provide reasonable remote support to Approved Licensee Instructors to facilitate their successful and proper instruction of ‘live’ 5G Readiness Program modules.

## **Equipment**

Licensee shall purchase or acquire access to, at its cost, equipment necessary to reasonably enable and facilitate the performance of all “hands-on” exercises part of the 5G Readiness Program, and according to its specifications.

WIA will support Licensee in identifying proper equipment for all hands-on exercises, including by identifying potential vendors for such equipment.

## **Marketing and Recruitment of Students**

Following the Effective Date, Licensee shall use commercially reasonable efforts to market the 5G Readiness Program to interested students.

WIA will provide Licensee with reasonable assistance in marketing and recruitment efforts, including preparing and providing marketing and promotional materials for each Credential of the 5G Readiness Program (“Promotional Materials”).

WIA reserves the right to review and approve in advance any Promotional Materials in connection with Licensee’s offering of the Licensed Content and the 5G Readiness Program to Students. Licensee agrees to cooperate with all such requests, and to promptly provide WIA with samples of such Promotional Materials if requested by WIA. Licensee shall not publish or distribute any Promotional Materials if such have been rejected by WIA (with the rejection of Promotional Materials being at WIA’s sole discretion).

With respect to all content Licensee creates or includes in Promotional Materials that is not Licensed Content as strictly provided by WIA (“Licensee Content”), Licensee shall not distribute Promotional Materials including Licensee Content that: (i) is in breach of applicable law or regulation; (ii) is in breach of Licensee’s internal policies concerning marketing, distribution, or advertising; or (iii) infringes on third party intellectual property rights or includes content which Licensee does not own or has properly licensed or acquired requisite rights toward necessary to distribute the Promotional Materials. WIA’s review and approval (or lack thereof) of any Promotional Materials will not be deemed a waiver of any WIA rights with respect to a breach of Licensee’s obligations in this paragraph.

#### **Additional WIA Obligations**

1. WIA will provide governance and ownership of all curricula applicable to the 5G Readiness Program and the Licensed Content.
2. WIA will update and manage the 5G Readiness Program curriculum as needed to reasonably reflect current developments within the industry. Material in the 5G Readiness Program is subject to change without notice to Licensee.
3. WIA will issue certificates to Participants for the successful completion of each credential of the 5G Readiness Program. Completion certificates will be delivered to Participants electronically.

#### **Additional Licensee Obligations**

1. Licensee shall schedule and manage the calendar of offerings for these four-credential program, subject to WIA’s approval of the final schedule.
2. Licensee shall provide facilities and accommodations on Licensee’s premises necessary to host (as applicable) Participants attendance for “live” portions of the 5G Readiness program.
3. Licensee will be responsible for collecting tuition from Participants who enroll in the 5G Readiness Program (“Tuition”). Licensee shall not charge nor collect Tuition from Participants in excess of the “Gross Tuition” amounts set forth in **Annex B** with respect to Students enrolled in that Credential during a single offering of the 5G Readiness Program curriculum.
4. Provide WIA with a yearly retention and assessment summary.

## **Annex B: Fees**

### **Licensed Content Fees**

As consideration for WIA's license of the Licensed Content to Licensee under this Agreement and for its performance hereunder, Licensee shall pay to Licensor a "License Fee" which is calculated as a percentage of a "Gross Tuition" that is dependent on the number of enrolled Participants, as further described below.

The initial Gross Tuition with respect to each of the four credentials in the 5G Readiness Program is:

- a. Credential 1- Introduction to Wireless Broadband Infrastructure: \$899.00
- b. Credential 2- 5G Ecosystem Overview: \$749.00
- c. Credential 3- In-building Wireless Solutions: \$1,499.00
- d. Credential 4- 5G and Broadband Deployment \$1,699.00

The Gross Tuition for one presentation of a credential in the 5G Readiness Program is established by WIA. From time-to-time WIA may, upon 180 days prior notice to Licensee, provide Licensee with updated Gross Tuition.

The License Fee owed and payable to WIA with respect to one presentation of the 5G Readiness Program curriculum to Licensee's Participants, and calculated on a per-Credential basis with respect to the total number of Participant's who enroll in all Credentials during a presentation of the 5G Readiness Program (regardless of completion) is as follows:

20-30 Students - 25% of Gross Tuition

31-60 Students - 20% of Gross Tuition

61+ Students - 15% of Gross Tuition

For the avoidance of doubt, Licensee shall pay the License Fees established in this **Annex B** and calculated based on the Gross Tuition amounts detailed herein regardless of the amount of Tuition that Licensee actually charges to or receives from Participants.

WIA will invoice Licensee for the License Fees associated with one presentation of the 5G Readiness Program curriculum to Licensee's Students following the completion of that curriculum. Invoices are sent quarterly and billed based on the end date of the delivery per credential.

### **Training and Instructorship Fees**

As described and subject to the terms of **Annex A**, the following training and instructorship Fees also apply:

1. \$1,250 for each Licensee participant in the "Train-the-Trainer" program.

2. \$3,500 for WIA live, in-person instruction of the ‘live’ portions for any Credential of the 5G Readiness Program.
3. \$1500 for WIA’s live, in-person presentation of the “Line Sweeping and PIM Testing” module of Credential 4.

**\*\*\*END\*\*\***