

## **Executive Director Update – Steve Earnest**

### ○ ***Fingerprinting:***

- thru Mar 2024 - 1,481 prints, \$28,212 margin
- thru Mar 2023 - 1,775 prints, \$32,497 margin
- thru Mar 2022 - 1,618 prints, \$28,694margin
- thru Mar 2021 - 1,460 prints, \$26,052 margin

### ○ ***Print Shop:***

- thru Mar 2024 - \$ (9,938) margin (revenues = \$37,092, GOAL = \$13,489, 36.4%; client districts/boosters = \$21,850, 58.9%)
- thru Mar 2023 - \$ (7,295) margin (revenues = \$42,430, GOAL = \$9,444, 22.3%)
- thru Mar 2022 - \$ 1,984 margin (revenues = \$53,210, GOAL = \$11,809, 22.2%)

### ○ ***Facility/Mntce:***

- Maintenance and event workers are busy with many large setups and quick turnarounds. That along with the regular duties of cleaning, various daily, weekly, and monthly inspections and various work orders that come in.
- Received initial quote from Washington's Carpet One for flooring replacement. The carpet has been selected. We are waiting to hear back regarding "state term" pricing.
- Vending machines have been updated with new machines.
- Johnson Controls has determined the cause of our fire panel issues. Main fire panel and two actuators will be updated by 7/15/24.